

# Andrés Villalba Burbano

## Abogado

### AREAS OF EXPERIENCE

*Administrative law*  
*Government Procurement*  
*Investment Contracts*  
*Structuring of Associative Modalities*  
*Due Diligence*  
*Methods of Conflict Resolution*

### Languages

*Spanish*  
*English*

### CONTACT

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Quito - Ecuador

Nationality: Ecuadorian

### PERSONAL INFORMATION

Lawyer, has worked as Advisor in Public Procurement of the Attorney General of the State of Ecuador, as well as in the Legal Management of Public Company Television and Radio of Ecuador E.P. RTV ECUADOR. He was part of the staff of the largest law firm in the country, within the Corporate Area, serving large clients as national and international companies that have a remarkable position in the market. His extensive experience allows him to contribute in the development of the business turn of the clients and his business objectives, through the implementation of strategies that go from the legal to the commercial. Has been advising state entities on issues related to investments in different economic sectors. His experience in the public sector as a private sector has allowed him to participate in projects of law, regulations, agreements, associative modalities (Consortium, Strategic Alliance, Public - Private Associations), contracts, Advice for the structuring and presentation of applications of Investment Contracts.

### WORK EXPERIENCE

***Tesserae Bureau de Abogados – Associated*** (April 2017 – Present) – Quito, Ecuador  
*Area of Investments, Corporate & M&A, and Methods of Conflict Resolution.*

***Settlement of the "Telefericos de Pichincha" Foundation*** (Jan 2016) – Quito, Ecuador  
*Lawyer*

***Legal Firm Flowers & Flowers Attorneys*** (January 2015 - July 2016) – Quito, Ecuador  
*Lawyer*

***Legal Management of the public company Television and Radio de Ecuador E.P. RTVECUADOR*** (March 2014 - March 2016) – Quito, Ecuador  
*Legal adviser*

***Public Servant 1 in the General Financial Administrative Directorate of the Ministry of Tourism of Ecuador*** (March 2012 - January 2014) – Quito, Ecuador  
*Lawyer*

***Legal Advisory Department in the Transitory Unit of Emergent Management for the Construction and Operation of Social Rehabilitation Centers*** (September 2010 - November 2011) – Quito, Ecuador  
*Legal assistant*

***Attorney General of the State of Ecuador*** (January 2008 - June 2008) – Quito, Ecuador  
*Adviser 1 in Public Procurement*

***Estudio Jurídico Pérez Bustamante & Ponce*** (October 2007 - December 2008) – Quito, Ecuador  
*Legal assistant*

### SKILLS AND COMPETENCES

- Able to provide advice on administrative matters and public procurement.
- Manager and mediator with the ability to propose strategies and take action;
- Leadership and organizational skills;
- Capable of solving institutional needs as well as those of the business sector and national or multinational economic actors.
- Good customer management and social relations.

## ACADEMIC QUALIFICATIONS

Thesis: "*The Inverse Electronic Auction pre-contractual and contractual procedure in Ecuador*".

**Universidad de las Américas -UDLA- Quito (2005-2011)**

Abogado de los Tribunales y Juzgados de la República del Ecuador

Additionally:

1. Participation in the course on the technical norms of internal control "408 Administration Projects" with a duration of 10 hours.
2. Training of "Administrative Litigation Procedures" with a duration of 09 hours.
3. Course "First Aid Workshops and Risk Prevention", with a duration of 36 hours.
4. "Workshop on Graphology and Penitentiary Reality in America", with a duration of 10 hours.
5. "Training and motivation workshop", with a duration of 04 hours.
6. Training of "Faithful Magister", with a duration of 02 hours.
7. Seminar "New Organic Code of the Judicial Function and the Latest.
8. Reforms to the Code of Criminal Procedure ", with a duration of 48 hours.
9. International Mining and Oil & Gas Law, Development, and Investment, April-26-28, 2017 in Quito - Ecuador, this course consisted of approximately 15.5 hours of instruction, including 1 hour of ethics. Rocky Mountain Mineral Law Foundation.

