

PERSONAL INFORMATION

 Medellín, Colombia

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PRACTICE AREAS

- Mining, energy, and sector-specific regulation.
- Corporate law and corporate governance.
- Infrastructure and public procurement.
- Project finance.
- EPC, EPCM, PPA, JV, credit agreements, and corporate contracts.
- Mergers, acquisitions, and due diligence.
- Representation before regulatory authorities.
- Contract risk management and claims handling.

COMPETENCIES

- Regulatory analysis in the energy and hydrocarbons sectors.
- Structuring of M&A transactions and project finance operations.
- High-level contract negotiation (EPC, BOM, PPA, JV, credit).
- Institutional representation before ministries, agencies, and supervisory authorities.
- Management of internal and external legal teams.
- Preparation of legal reports and claims management.
- Coordination with investors, stakeholders, and public entities.
- Leadership, negotiation, and strategic communication.

LANGUAGES

Spanish - Native

English - B2

ANDRÉS GUILLERMO HERRERA B.

PROFILE

Attorney with 12 years of experience in the mining, energy, and infrastructure sectors. Holds a Master's Degree in Law with emphasis on mining, oil, and energy regulation, as well as postgraduate specializations in Corporate Law and Infrastructure Law.

He has a strong background in regulatory, corporate, and contractual matters, including project structuring, M&A transactions, project finance, and negotiation of EPC, EPCM, PPA, and joint venture agreements. He also has extensive experience representing companies before government entities and regulatory authorities. His practice combines strategic legal management, institutional engagement, and comprehensive support to industry clients through a technical, analytical, and results-driven approach.

EDUCATION

- Master's Degree in Law – Mining, Oil, and Energy Regulation
Universidad Externado de Colombia, Bogotá D.C. (2021)
- Postgraduate Degree in Infrastructure Law
Universidad Externado de Colombia, Bogotá D.C. (2021)
- Postgraduate Degree in Corporate Law
Universidad EAFIT, Medellín (2023)
- LL.B., Law
Universidad EAFIT, Medellín (2012)

EXPERIENCE

Legal Contracts Expert, Oleoducto de los Llanos Orientales S.A. – Ecopetrol Group
November 2021 – Present | Bogotá D.C.
Manages regulatory matters in the energy and hydrocarbons sectors, represents the company before key authorities, and leads the structuring of M&A and project finance operations. Negotiates EPC, BOM, PPA, JV, and financing agreements, handles claims, and coordinates external counsel. Key achievements include the absorption of Oleoducto Bicentenario by CENIT and structuring assets for the energy transition.

Senior Attorney, AngloGold Ashanti Colombia – Quebradona Project
August 2021 – September 2021 | Medellín
Provided contractual and mining advisory, negotiated EPC/EPCM agreements, and supported board of directors and shareholders' meetings. Managed claims, facilitated stakeholder engagement, and prepared legal and management reports.

Senior Energy & Mining Attorney, Gómez Pineda Abogados
December 2019 – August 2021 | Bogotá D.C.

Advised clients on energy regulation, conducted due diligence for M&A operations, and supported corporate reorganizations (mergers, spin-offs, absorptions). Participated in structuring generation and transmission projects, representing clients before regulatory authorities and in administrative and arbitral proceedings.

General Counsel, Autopistas Urabá
September 2018 – August 2019 | Bogotá D.C.
Led corporate legal matters, negotiated a USD 500M international syndicated loan, and coordinated external legal teams. Represented the company before supervisory authorities and the National Infrastructure Agency (ANI), managed litigation, and negotiated strategic contracts.

Head of Legal, Accesos Norte de Bogotá
April 2017 – August 2018 | Bogotá D.C.
Directed the legal and land-management teams, negotiated COP 350B financing, and oversaw external advisors. Represented the company before regulatory entities and managed litigation and public procurement processes.

General Secretary, Vía Pacífico
September 2016 – February 2017 | Bogotá D.C.
Led the legal and land-management departments, negotiated financing, represented the company before regulatory authorities, prepared legal opinions, and supervised contractual matters.

Legal Advisor I, Empresa de Energía de Bogotá – GEB
June 2015 – August 2016 | Bogotá D.C.
Advised the UPME 005 project, managed judicial and land matters, drafted claims and responses, and addressed institutional and administrative requirements.

Acting Manager, Espíritu Santo Colombia – EPM Group
June 2013 – August 2014 | Medellín
Led the company's liquidation process, drafted inventories, minutes, and reports, coordinated procedures before the Chamber of Commerce and DIAN, and responded to requests from supervisory authorities.

November-2025